

RECAP OF
PIANO TUNING AND REPAIR / CATALOG DISCOUNT

CSP #06-MU-629/ September 22, 2006
 Upon Award through October 31, 2007
 Option to Renew for Year 2

Section I - Piano Tuning and Repair

Justification: The following vendors were not selected according to their respective lowest cost. They were selected based on individual quality of service, no minimum/maximum requirements (in some instances) familiarity with the tasks (no additional training required), and vendor past performance. This selection represents the best overall value to the district and fully meet specifications.

<i>Description</i>	Baca Piano	Bates, Jim	Brook Mays Piano Max	Star Piano	Tune America
Studio Piano					
Tuning Should be tuned to standard pitch	\$80.00 (Includes minor repair, Concert A-440 Pitch and replacement of strings)	\$85.00 Tuned to A=440	NB	\$60.00 A-440	\$80.00
Voicing Adjustments to the strings and hammers to restore tone	Included	Included		\$60/hr \$120 max	\$155.00
Regulating Adjustments of keys to improve touch of piano	Included	Included		\$60/hr \$180 max	\$205.00
Piano dolly	\$395.00 Upright & Studio	Cost + 10%	25% off MSRP	Must Purchase	\$185.00
Installation of Piano dolly	Includes delivery & installation	To be done by PISD	\$25.00 w/piano \$75.00 w/o piano	\$40.00	\$45.00
Grand Piano					
Tuning Should be tuned to standard pitch	\$80.00 (Includes minor repair, Concert A-440 Pitch and replacement of strings)	\$85.00 Tuned to A=440	NB	\$60.00	\$80.00
Voicing Adjustments to the strings and hammers to restore tone	Included	Included		\$60/hr \$120 max	\$155.00
Regulating Adjustments of keys to improve touch of piano	Included	Included		\$60/hr	\$205.00
Piano dolly	\$795.00 Piano Trucks and Twin dollies are Colsen Extra heavy duty with wide wheels	Cost + 10%	25% off MSRP	NB	\$566.00
Installation of Piano dolly	Includes delivery & installation	To be done by PISD	\$50.00 w/piano \$100.00 w/o piano	\$75.00	\$65.00
Additional Information				Min PO. \$50	Min PO. \$1200

ESTIMATED ANNUAL EXPENDITURE

≈\$25,000.00

Section II - Catalog Discount

Vendor	Catalog Name	Discount	Freight Terms
<i>Baca Piano Service</i> Attn: Gil Baca 800 Post Oak Blvd. Suite 22 Houston, TX 77056 Ph: 713-961-3356	Schaff Piano Company	15%	FFA
<i>Brook Mays Piano Max</i> Attn: Betty Tinney 3133 S.W. Freeway Houston, TX 77098 Ph: 713-942-8484 Fx: 713-942-8477 www.brookmayspiano.com	Piano Catalog/Price List	32% - 50%	FFA
<i>Tune America Inc.</i> <i>DBA Pianos From Party Animals</i> Attn: Bil Cusack 6920 Fairbanks N. Houston Rd. Houston, TX 77040 Ph: 713-937-9213 Fx: 713-937-0569 http://pianotuninghouston.com/	Pianos from Party Animals Price List	15%	PPD

Bids/Proposals were solicited from the following businesses:

Alamo Music Center	Bates, James R Piano Tuning	Houston Grand Opera Pianos	Percussion Center
Allegro Music Co	Brook Mays Piano Max	Houston Stringworks	RGR Enterprises
Antonio Strad Violin	D & D Music School	KeyArts	T-Roys Music Toys
BACA Piano Company	Forshey Piano	Melhart Music Center	Walter Piano Co

CONTACT PERSON (S): LINDA FLETCHER