

**RENEWAL YR 3 RECAP  
SECONDARY SCHOOL P. E. UNIFORMS / CATALOG DISCOUNT**

CSP #06-AT-603

**Contract Period: April 1, 2008 through March 31, 2009**

**SECONDARY SCHOOL P.E. UNIFORMS** for warehouse stock and use throughout the District.

**Section I – Line Items**

OFFERERS	RECOMMENDED AWARD ITEMS
Astro Apparel	3 & 4
<del>Z-Wear- (Did Not Renew)</del>	<del>1 &amp; 2</del>
Price Increase on all line items	
<b>TOTAL ANTICIPATED EXPENDITURE : ≈\$ 60,000.00</b>	

Justification: The above items were not selected according to their respective lowest cost. They were selected based on individual quality, product testing/results, no minimum/maximum requirements (in some instances) familiarity with the product, and vendor past performance. These items represent the best overall value to the district and fully meet specifications.

**Section II – Catalog Discount**

VENDOR	Name and date of Catalog/Manufacturer's Price List to which Quoted Discount applies Percentage (%) Discount Off Catalog/Manufacturer's List Price	Freight / Special conditions
Alert Services Contact: Sharon Morin P O Box 1088 San Marcos, TX 78667 Ph: 830-372-3333 Fx: 830-372-1447 <a href="http://www.alertservices.com">www.alertservices.com</a>	20% - Alert Services Inc	<del>FFA on orders over \$100 PPD on orders under \$100 / Items over \$100 call for special pricing</del>
<del>Aluminum Athletic Equipment Contact: Dan McCann 4000 Enterprise Drive Royersford, PA 19468-1298 Ph: 800-523-5474 Fx: 610-825-2378 <a href="http://www.aaesports.com">www.aaesports.com</a></del>	<del>15% – Track &amp; Field, Soccer Field Hockey, Lacrosse Football (Discount does not apply to Crossbars &amp; Vaulting Pools) (Did Not Renew)</del>	FFA / Ref #60340
Astro Apparel & Uniforms Contact: Mujibul Syed 8720 B Westpark Dr Houston, TX 77063 Ph: 713-975-0787 Fx: 713-975-1190 <a href="http://www.astro-apparel.com">www.astro-apparel.com</a>	35% - Astro Apparel & Uniform	FFA on orders of 72 pieces or more. 41% discount on order with 300 items or more.
Aylesco / Cobb & Co Contact: Patricia Cobb 3616 Fairmont Pkwy Pasadena, TX 77504 Ph: 281-487-2188 Fx: 281-487-3420	30% - Alpha, Broder	FFA
Barcelona Sporting Goods Contact: Danny Basso 9999 W. Sam Houston Pkwy N Houston, TX 77064 Ph: 713-464-8313 Fx: 713-464-0968	0% - Barcelona Sporting Goods 30% - Champion	PPD – 3% FFA
Cheerleader & Danzteam Contact: Cathy Ray 6754 Lenox Center Ct., Ste 300 Memphis, TN 38115	5% - 2006 Cheer Dance & Website	FFA with bid number and school PO only

Ph: 800-533-8022 Fx: 800-218-0818 <a href="http://www.nationalspirit.com">www.nationalspirit.com</a>		
Clarke Distributing Co Contact: Don Clarke 9233 Bryant St Houston, TX 77075 Ph: 713-944-0275 Fx: 713-944-7980 <a href="http://www.tennis-sports.com">www.tennis-sports.com</a>	0% - Tennis Court Equip & Apparel	PPD – 7%
<del>Collegiate Pacific Contact: Kathe Butler P.O. Box 7087 Dallas, TX 79209 Ph: 888-566-8966 Fx: 888-455-3551 <a href="http://www.cpaesports.com">www.cpaesports.com</a></del>	<del>5% - Spring 2006 Catalog with exceptions (Did Not Renew)</del>	<del>FFA &gt; \$50</del>
Complete Athlete Inc Contact Rosie Ramos 1401 Magnolia Port Neches, TX 77651 Ph: 409-722-2621 Fx: 409-722-2912	30% - Current Manufacturers List & Store Location	PPD – 5%
<del>Fabnit Team Gear Contact: Charles Baker 4617 N. Valley Mills Dr Waco, TX 76710 Ph: 254-772-2511 Fx: 254-772-2522</del>	<del>0% (Did Not Renew)</del>	<del>FFA – Min order \$100</del>
Football America Contact: Douglas Trimmer 8924 McGraw Court Columbia, MD 21045 Ph: 877-697-7678 Fx: 800-322-1763 <a href="http://www.footballamerica.com">www.footballamerica.com</a>	0% - Football America Catalog & Website	FFA
Incentive Mall, The Contact: Kevin Brady 5625 Glenn Rd Indianapolis, IN 46216 Ph: 317-541-0569 Fx: 317-541-0699 <a href="http://www.theincentivemall.com">www.theincentivemall.com</a>	10% - Incentive Mall	FFA
Korney Board Aids Inc Contact: Marsha Edwards 312 Harrison Ave Roxton, TX 75477 Ph: 800-842-7772 Fx: 877-488-3920 <a href="http://www.kba.com">www.kba.com</a>	0% - Basketball & Volleyball Catalog	FFA
Leslie G Contact: Leslie G Meltzer 6511 Mona Vista Dr Houston, TX 77083 Ph: 281-933-1749 Fx: 281-933-3231	0%	FFA
M-F Athletic Co Inc Contact: Isaac Rodriguez PO Box 8090 Cranston, RI 02920	10% - 2006 Everything Track & Perform Better (with exceptions)	PPD

Ph: 800-556-7464 Fx: 800-682-6950 <a href="http://www.mfathletic.com">www.mfathletic.com</a>		
Marty Gilman Inc Contact: Neil Gilman P O Box 97 Gilman, CT 06336 Ph: 800-243-0398 Fx: 860-823-1859 <a href="http://www.gilmangear.com">www.gilmangear.com</a>	0% - Gilman Gear 2007	FFA
Medco Supply Co Contact: Darbie Peiffer 500 Fillmore Avenue Tonawanda, NY 14150 Ph: 800-556-3326 Fx: 716-695-5884 <a href="http://www.medcosupply.com">www.medcosupply.com</a>	10% - Medco Sports Medicine/ Medco School Nurse	FFA on orders over \$90.00 orders under \$90.00 will incur \$8.95 for shipping/Ref #100099573
<del>Promaxima Mfg Contact: Lloyd Lambert 5325 Ashbrook Houston, TX 77084 Ph: 800-231-6652 Fx: 713-667-9941 <a href="http://www.promaximamfg.com">www.promaximamfg.com</a></del>	<del>0% - Fall 2006/Spring 2007 (Did Not Renew)</del>	<del>PPD</del>
Southern Athletic Supply Inc Contact: James Novak 5828 Broadway Pearland, TX 77581 Ph: 281-485-1950 Fx: 281-485-1679	10% - P.E. Catalogs 20% - Athletic Catalogs	PPD
Sports Imports Inc Contact: Rob Ebright P O Box 21040 Columbus, OH 43221 Ph: 800-556-3198 Fx: 614-771-0750 <a href="http://www.sportsimports.com">www.sportsimports.com</a>	0% - Sports Imports Catalog	PPD/ 8% of list price
Superior Sports Contact: Pat McCracken 2810 Thousand Oaks #229 San Antonio, TX 78232 Ph: 210-602-7914 Fx: 210-499-5817 <a href="http://www.buysuperiorsports.com">www.buysuperiorsports.com</a>	0-45% - with exceptions	FFA
Swim Shops of the Southwest Contact: John Vogel 5010-M Louetta Spring, TX 77379 Ph: 281-376-4460 Fx: 281-251-1459 <a href="http://www.swimshops.com">www.swimshops.com</a>	20-25% - Swim Shops of the Southwest	FFA/Freight charged on truck items only
Uniform Manufacturing Inc Contact: Susan Polo P O Box 12716 Scottsdale, AZ 85267 Ph: 800-222-1474 Fx: 480-368-8556 <a href="http://www.unitmfg.com">www.unitmfg.com</a>	30% - UMI	PPD
Varsity Spirit Fashions Contact: Cathy Ray 6745 Lenox Center Ct., Ste. 300 Memphis, TN 38115	5% - 2006 Varsity	FFA

Ph: 800-533-8022 Fx: 800-218-0818 <a href="http://www.varsity.com">www.varsity.com</a>		
<del>Z-Wear Inc Contact: Cynthia Zwink-Cowart 4613 Creekmont Drive Houston, TX 77094 Ph: 713-864-1550 Fx: 713-864-3503 <a href="http://www.z-wear.com">www.z-wear.com</a></del>	<del>0% - Z-Wear Inc/Champre Sports (Did Not Renew)</del>	<del>FFA over \$250.00 PPD under \$250.00</del>

Proposals were distributed to the following businesses:

4Imprint	Football America	Promo Looks Inc
Abnormal Designs	Fred J Miller Inc	Pulse Athletics
Academy Advertising Specialties	Frauhauf Uniforms	Pyramid School Products
Academy Sports and Outdoors	G & K Services Inc	Quantum Fitness Corp
Accented Apparel Plus	Gardner & Martin	Rainbow Manufacturing Inc
Advance Screen Printing	Gina's Sports & Apparel	Rally Inc
Alert Services Inc	Global Wear Partners	Recreation Supply Company
All Star Bleachers	Globe Enterprises Inc	Reebok Team Uniforms
All The Essentials	Go Flow	Riddell/All American
Alpha Shirt Company	Gopher Sports	School Health Corporation
Aluminum Athletic Equipment Co	Greg Larson Sports	School Nurse Supply Inc
Amsterdam Printing	GSC Printing Services	Soccer 4 All
Andrews Sport	GTM Sportswear	Soccer Time
Arlington Sporting Goods	Gulf Coast Athletic Supply Inc	South Texas Screening
Astro Apparel	Gulf Coast Specialties	Southeastern Performance Apparel
ATD American Co	Gulf Coast Trophies	Southern Athletic Supply Inc
ATS Sports	Headrick's of Texas Inc	Southwest Recreational Industries
Austintatious Advertising	Healy J D Specialties Inc	Southwest Sportnet Inc
Avant Garb Embroidery	Houston Embroidery Works	Space City Airbrush
Avantech (Life Pak 500)	Hunter-Knepshield of Texas Inc	Specialty Supply & Installation Co
Award America	J F Clark Company	Spectrum Corporation
Awards of Distinction	Jaypro Sports Inc	Spirit Logos/Spirit Cheer
Aylesco/Cobb & Co	Jerry Lenz Team Sports	Sportdecals
B & R Erectors	K & S Sportswear	Sportime LLC
Band Shoppe	Kaos	Sports Imports
Barcelona Sporting Goods	Korney Board Aids	Sports Pro Shop
Basic Printing	Koza's Screen Printing & Embroidery	Sports-O-Graham
Bay City Sportswear	Kraftsman Supply	Stanbury Uniforms Inc
Bayou City Sports	Lakewood Specialties	Standing Ovations
B-Bad Sportswear	Lands' End Inc	Sullivan's Sports Pal
BBI Tennis Group	Leslie G	Summit Sportswear Inc
Betco Bleacher	Lincoln Equipment Inc	Superior Sports
Big Toe Soccer	Littwitz Investments Inc	Swim Shops of the Southwest
Bill Fritz Sports Co	Logo Wear Direct	Swimstuff USA
BNL Communications Inc	Lone Star Uniforms Inc	T & D Specialty Inc
Boathouse Sports	Marsha's Inc	Taylor'D Wear
Body Works Fitness Equipment	Marty Gilman/Gilman Gear	Team Sports of Texas
Brady Hull & Associates/Herff Jones	Masune	Tech Mesh Apparel LLC
BSN Sports Group	Matrix Group/Volleyball One	Tennis Express

Cams Graphics  
Carroll Printing & Promotions  
CDE Inc/Southwest Bowling Apparel  
Centennial Sales  
CEO Manufacturers  
Clarke Distributing Company  
Coach Comm  
Coastal Enterprises  
Coastal Uniforms  
Collegiate Pacific  
Conney Safety Products  
Continental SEL  
Cornish Medical Electronics  
Criss Cross Custom Embroidery  
D & J Sports  
Demoulin Bros & Co  
Douglas Protective Equipment  
DVF Sporting Goods Co  
Eastbay Inc  
Econ Disposable Supplies Inc  
Educational Products Inc  
Fabnit Team Gear  
Fairway Volleyball  
Fast Logo  
First Call Media  
First To The Finish/Sportwide

Medco Supply Co  
Medistat Medical Hallmark Sales Co  
Melhart Music Center  
MF Athletic Co  
Micro Bio-Medics/Henry Schein  
Midwest Volleyball Warehouse  
Moore Medical Corp  
Nasco  
National Access Medical Supply  
National Health Supply Co  
National Spirit Group  
Neff Motivation Inc  
Nike Golf Purchase Program  
North Coast Medical  
Olen Williams Incorporated  
Osborne Innovative Products  
Pasadena Sporting Goods  
PGA International Inc  
Philips Medical Systems  
Power Systems  
Praise Hymn Fashions  
Premier Sports Screen Printing  
Printing Plus Much Much More  
Pro Star Sports  
Project Promotions  
Promaxima Mfg

Texas Aquatic Guard  
Texas Swim Shop  
Complete Athlete Inc  
The Finals  
The Fish Net Co  
The Tennis Shop  
Tomark Sports  
Topsox  
Total Recreation  
Tote Unlimited  
Tye-Lyne Outfitters  
Tyler Uniforms & Supply  
US Games  
Uniforms Manufacturing  
Unisource Worldwide Inc  
United Health Supplies Inc  
Universal Gym Equipment  
Varsity Spirit Fashion  
Village Embroidery  
Visual Promotions  
Walters Swim Supplies Inc  
William V Macgill & Co  
Wolverine Sports  
Z-Wear Inc

**SECTION I - Line Items**

ITEM #	UOM	WHSE. STOCK #	DESCRIPTION	UNIT COST	FOOTNOTE
1	Dozen	3-502295	Shorts, Black with white screen printing as per specs. Preshrunk 50% Polyester, 50% Cotton, 7.2 oz. Sizes XS- XL. Z-Wear 95BC		
			Astro Apparel	71.40 70.92	BBC Design 86064
			Aylesco / Cobb & Co	73.20	Matchbox Augusta 980/981
			Barcelona Sporting Goods	72.12	Russell 427MO
			CEO Manufacturers	67.20	CEO MFG CE002
			Fabnit Team Gear	130.20	Fabnit 37BBV9
			Football America	66.96	Champion 81878 100% Cotton, 6.3 oz
			Gulf Coast Athletic Supply	81.00	Dodger 515
			Incentive Mall, The	51.00	TIM 571
			Superior Sports	59.76	Russell #42715MO
			Uniforms Manufacturing Inc	49.14	UMI #400-15
			<b>Z Wear Inc</b>	<b>71.28</b> <b>new price</b> <b>72.72</b>	<b>Z Wear #9513C</b>

ITEM #	QUAN	WHSE. STOCK #	DESCRIPTION	UNIT COST	FOOTNOTE
2	Dozen	3-502345	Shorts, Black with white screen printing as per specs. Preshrunk 50% Polyester, 50% Cotton, 7.2 oz. Sizes 2XL – 3XL. Z-Wear 95BC		
			Astro Apparel	77.88	BBC Design 86064
			Aylesco / Cobb & Co	84.60	Augusta 980/981
			Barcelona Sporting Goods	72.12	Russell 427MO
			CEO Manufacturers	75.60	CEO MFG CE002
			Fabnit Team Gear	130.20	Fabnit 37BBV9
			Football America	69.60	Champion 81878 100% Cotton, 6.3 oz
			Gulf Coast Athletic Supply	93.00	Dodger 515
			Incentive Mall, The	51.00	TIM 571
			Superior Sports	62.75	Russell #42715MO
			Uniforms Manufacturing Inc	64.74	UMI #400-15
			<b>Z Wear Inc</b>	<b>74.40</b> <b>new price</b> <b>75.72</b>	<b>Z Wear #9513C</b>

ITEM #	QUAN	WHSE. STOCK #	DESCRIPTION	UNIT COST	FOOTNOTE
3	483 Dozen	3-502300 Price Increase per vendor	Shirt, Heather Grey with black screen printing as per specs. Heavyweight Preshrunk 100% Cotton, 6.1oz, seamless collar, shoulder-to-shoulder tape, double needle. Sizes XS – XL. Champion #C-525		
			<b>Astro Apparel</b>	<b>28.20</b> <b>25.20</b> <b>(increase of \$ .21/pc)</b>	<b>Champion 525 / Hanes 525</b>  Anvil
			Aylesco / Cobb & Co	34.25	Champion 525
			Barcelona Sporting Goods	41.40	Russell 440CSMK
			CEO Manufacturing	33.60	Gildan 2000G
			Fabnit Team Gear	105.00	Fabnit 51MTS
			Football America	53.40	Champion T1000 100% Cotton, 6.1 oz
			Gulf Coast Athletic Supply	53.28	Champion 525
			Incentive Mall, The	31.80	TIM 386
			Superior Sports	31.80	Russell #440CSMK
			Uniforms Manufacturing Inc	32.00	UMI #321-2
			Z Wear Inc	40.20	Chapron #525

ITEM #	QUAN	WHSE. STOCK #	DESCRIPTION	UNIT COST	FOOTNOTE
4	50 Dozen	3-502350 Price Increase per vendor	Shirt, Heather Grey with black screen printing as per specs. Heavyweight Preshrunk 100% Cotton, 6.1oz, seamless collar, shoulder-to-shoulder tape, double needle. Sizes XL – 3XL. Champion #C-525		
			<b>Astro Apparel</b>	<b>43.8</b> <b>(increase of \$ .21/pc)</b>	<b>Champion C-525 / Hanes T-525</b>
			Aylesco / Cobb & Co	57.00	Champion C-525
			Barcelona Sporting Goods	41.40	Russell 440CSMK
			CEO Manufacturers	45.60	Gildan 2000G
			Fabnit Team Gear	105.00	Fabnit 51MTS
			Football America	53.40	Champion T1000 100% Cotton, 6.1 oz
			Gulf Coast Athletic Supply	54.60	Champion C525
			Incentive Mall, The	31.80	TIM 386
			Superior Sports	33.39	Russell #440CSMK
			Uniforms Manufacturing Inc	49.00	UMI #321-2
			Z Wear Inc	48.00	Chapron #T525