

SUBJECT: School Emergency Operations System, CSP #08-034

BACKGROUND: In accordance with the state bid laws, legal notices were published in the Houston Chronicle. In addition, the purchasing office mailed the request for competitive sealed proposal to nineteen companies and five responded.

FINANCIAL IMPLICATIONS: \$411,000 – to be paid from the REMS grant the district received.

RECOMMENDATION: We are recommending that this proposal be awarded to the bidder that scored the most points based on the evaluation criteria listed in the proposal. That company is Prepared Response, Inc.

CONTACT PERSON: Candace Ahlfinger
Tom Swan

BOARD MEETING DATE: March 11, 2008

RFP Analysis of School Emergency Operation System

Award Criteria	Weight or Maximum Amount of Points Awarded	Hour Zero	Inner Link	Risk Solutions International	Risk Management Services	Prepared Response
1. Quality	20	5	5	15	5	20
2. Needs of School District	30	10	10	20	10	30
3. Vendor Reputation	10	5	5	5	5	5
4. Past Relationship with Vendor	0	0	0	0	0	0
5. Price	20	15	20	5	10	0
6. Long Term Costs	20	15	10	10	20	5
Total	100	50	50	55	50	60

Award Criteria

Quality

- Suitability of the solution for the intended use.
- Schedule, including potential of vendor to meet schedule guidelines
- Probability of continuous product availability
- Quality of the vendor's goods or services

Needs of the School District

- The extent to which the goods or services meet the district's needs
- Impact on the district's ability to comply with laws and rules relating to historically under-utilized businesses and with Federal, State, and Local Laws/Policies
- Web hosted solution
- Training and course offerings

Vendor Reputation

- Proposer's knowledge and experience with the solution
- Proposer's references and record for delivery of services proposed
- Partnership opportunities to meet immediate and long-term goals
- The reputation of the vendor and of the vendor's goods or services

Past Relationship with Vendor

- The vendor's past relationship with the district

Price

- Purchase price
- One Time non-Recurring Price

Long Term Costs

- Total long term cost to the district to acquire the vendor's goods or services based on a three year cost of ownership

PURCHASING OFFICE
PASADENA INDEPENDENT SCHOOL DISTRICT
 1515 CHERRYBROOK LANE, SUITE B-107
 PASADENA TX 77502
 (713) 740-0198

R - Recommend
 L - Low Bid
 NAS - Not As Specified
 T - Tie Bid

CSP On - School Emergency Operation
 System
 CSP No. - 08-034
 CSP Date - 2-19-08 10:00 A.M.

Item No.	Quantity	Item	Unit Price	Extended Price
		SCHOOL EMERGENCY OPERATION SYSTEM ESTIMATED COST OVER 36 MONTHS		
		Inner Link, Inc. Hour-Zero Crisis Consulting Arthur J. Gallaher Risk Management Services, Inc. Risk Solutions International LLC Prepared Response, Inc.		333,550.75 345,287.50 378,100.00 408,840.00 411,000.00 R

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SUMMARY OF AWARD

Recommendation Of Award To The Following Company:

Prepared Response, Inc.
600 University Street, Suite 1525
Seattle WA 98101

Bids Received: 5

Vendors & Staff Present At Bid Opening: 2

Mrs. Tanya Guel, Bid Clerk, Pasadena ISD
Mrs. Angela Eng, Director of Purchasing, Pasadena ISD