

SUBJECT: In Store Purchases of School Materials, Supplies, and Miscellaneous Items, CSP #07-007MI

BACKGROUND: In accordance with state bid laws, legal notices were published in the Houston Chronicle. In addition, the purchasing office mailed request for competitive sealed proposals to over one hundred companies and forty companies responded. Of the forty companies that responded, four companies submitted non-responsive proposals, and six companies are not being recommended because the commodities they offer had been awarded previously or the purchases made from this vendor would not be an in store purchase due to their location.

RECOMMENDATION: I am recommending that this proposal be awarded to a total of thirty companies. Listed below are the companies being recommended:

Ace Mart Restaurant Supply	Al's Formal Wear
Arne's	B & G Wholesale
B & N Wholesalers Inc.	Biogime
Burleson Florist	Central Hardware, Inc.
Dollar Tree	Educational Products
Enchanted Florist	Flowers & Company, Inc.
Flowers by Gloria Ann	Flowers For You
Hallmark Office Products	Ichy-Ban Trophy & Engraving
Lakeshore Learning	Lashley and Associates
Partners in Advertising	Jeremy's Book Service
Sam's Club (Fuqua)	School Spirit Supplies
Space City Airbrush	Sweet Dreams
Texas Art Supply Company	Texas Teacher Supply
The Wild Orchid	Thomason Fine Jewelry
Varsity Gold	Wal-Mart (South Shaver)

District personnel can purchase items and/or services as needed from any vendor who is awarded this proposal, remembering that the purpose of competitive bidding is to secure the best material or service at the lowest practical price. This procedure allows the users the flexibility to purchase the products they desire, and shifts the responsibility to them for justifying what they purchase and from whom.

CONTACT PERSON(S): Angela Eng

BOARD MEETING DATE: February 27, 2007

TABULATION
**In-Store Purchases of School Materials, Supplies and
Miscellaneous Items**
CSP#07-007MI
Contract Period: March 1, 2007 through June 30, 2008

APPROVED VENDORS

RECOMMENDED VENDOR(S)	DISCOUNT FROM SHELF PRICE	COMPANY ACCEPT PURCHASE ORDERS/MINIMUM AMOUNT OF PO	STORE LOCATION	OTHER EXCEPTIONS
Ace Mart Restaurant Supply Attn: Ron Keene 2653 Austin Hwy San Antonio, TX 78218 Phone: 210-323-4426 Fax: 210-323-4683 www.acemart.com	7% Discount for small ware items only.	Will accept purchase orders, no minimum required	All Locations	Discount applies to Stock "In-Store" items only. All special order items must be quoted.
Al's Formal Wear Attn: Alan Gaylor 7807 Main Houston, TX 77030 Phone: 713-796-7008 Fax: 713-796-7134 Email: alan.gaylor@alsformal.com	Plus or Minus 25% depending on order.	Will accept purchase orders, no minimum required	All Locations	
Arne's Attn: Alan Grossman 2830 Hicks Houston, TX 77007 Phone: 713-869-8321 Fax: 713-868-3692 Email: alan@arneswarehouse.com	0-5%	DOES NOT ACCEPT PURCHASE ORDERS / Cash or Check Only	Only this Location	
B & G Pasadena Wholesale Attn: Charlie Baba 1201 West Hwy 225 Pasadena, TX 77506 Phone: 713-473-9259 Fax: 713-473-3499 www.bngdist.com	3%	Will accept purchase orders with a minimum of \$100.00.	Only this Location	
B & N Wholesalers Inc. Attn: Donna Rogers 2307 W. Alabama Houston, TX 77098 Phone: 713-528-7001 Fax: 713-528-5899 www.balloonandnovelty.com	0%	Will accept purchase orders.	Only this Location	
BIOGIME Attn: Beth Royall 540 Sawdust Rd. The Woodlands, TX 77380 Phone: 281-298-2607 Fax: 281-298-9620 www.simplybiogime.com	25% / Products are wholesale to teams only – we do not retail to individuals. Everything is at least 25% off retail price.	Will accept purchase orders, no minimum required	Only this Location	We do makeup, lashes, and hairpieces for Dance, Drill, and Cheer Teams.
Burleson Florist/GBS Ventures Attn: Sandra Petrash 2317 South Shaver Pasadena, TX 77502 Phone: 713-472-1204 Fax: 713-472-1249 www.burlesonflorist.net	0%	Cash or Check Only	Only This Location	
Central Hardware Inc. Attn: Sandra Williams 11676 Beamer Houston, TX 77089 Phone: 281-481-6482 Fax: 281-481-0162 Email: A05845A@acehardware.com	0%	Will accept purchase orders with a minimum of \$1.00.	All Locations	

RECOMMENDED VENDOR(S)	DISCOUNT FROM SHELF PRICE	COMPANY ACCEPT PURCHASE ORDERS/MINIMUM AMOUNT OF PO	STORE LOCATION	OTHER EXCEPTIONS
Dollar Tree Attn: Victor Lopez 6800 Spencer Hwy Pasadena, TX 77505 Phone: 281-998-0104 www.dollartree.com	0%	DOES NOT ACCEPT PURCHASE ORDERS	All Locations	There is no limit on items, will work with school district when large quantities are needed.
Educational Products Attn: Marta Sibick 2155 Silber Road Suite 100 Houston, TX 77055 Phone: 713-980-7920 Fax: 800-516-2824	5% With Exceptions	Will accept purchase orders.	Only this Location	Custom items do not have any discount applied.
Enchanted Florist Attn: Debbie Wright 2519 Strawberry Rd. Pasadena, TX 77502 Phone: 713-944-4303 Fax: 713-944-3909 www.enchantedfloristpasadena.com	0% / Discounts given on a job by job basis.	Will accept purchase orders, no minimum required	Only this Location	Free delivery to Administration Building on 1515 Cherrybrook on orders over \$35.00.
Flowers & Co., Inc. Attn: Agnes Aaron 6015 Fairmont Pkwy Pasadena, TX 77505 Phone: 281-487-1896 Fax: 281-487-1713 www.flowersandco.com	10% Plus other amenities.	Will accept purchase orders with a minimum of \$30.00.	All Locations	All delivery fees are limited to a \$10.00 charge and any order going to other cities carry a service fee of \$4.95.
Flowers By Gloria Ann Attn: Gloria Loera 14423 Shannon Ridge Houston, TX 77062 Phone: 281-772-0588 Fax: 281-488-8494 Email: flowersbygloriaann@yahoo.com	20%	Will accept purchase orders.	Only this Location	No delivery charge in the Pasadena area and low delivery charge on surrounding zip codes.
Flowers For You Attn: Betty Cowey 12405 Scarsdale Houston, TX 77089 Phone: 281-484-7405 Fax: 281-481-2440	0% / Prices and quotes are given according to the job.	Will accept purchase orders.	Only this Location	
Hallmark Office Products Attn: Jerry LaTour 5650 Guhn Rd. #124 Houston, TX 77040 Phone: 713-688-1333 Fax: 713-688-1412 Email: sales@hallmarkoffice.com	31%	Will accept purchase orders, no minimum required	Only this Location	Deliver 50 mile radius, deliveries are free.
Ichi-Ban Trophy & Engraving Attn: Sherrel Brantley 3115 Preston Suite A Pasadena, TX 77505 Phone: 281-487-5999 Fax: 281-487-4627 www.ichibantrophy.com	10%, With Exceptions	Will accept purchase orders with a minimum of \$5.00.	Only this Location	Discount does not apply to the following: custom ribbons, medals, acrylic, plaques, and cast plaques.
Lakeshore Learning Materials Attn: Nikki Glasco 2405 Post Oak Blvd. Houston, TX 77056 Phone: 713-355-1893 www.lakeshorelearning.com	5% With Exceptions	Will accept purchase orders, no minimum required	All Locations	Discount not valid on already discounted items.

RECOMMENDED VENDOR(S)	DISCOUNT FROM SHELF PRICE	COMPANY ACCEPT PURCHASE ORDERS/MINIMUM AMOUNT OF PO	STORE LOCATION	OTHER EXCEPTIONS
Lashley & Associates Attn: Robert Mills 3215 Claymoore Park Drive Houston, TX 77043 Phone: 713-462-8888 Fax: 713-462-8881 www.lashleyinc.com	0%	Will accept purchase orders, no minimum required.	Only this Location	Unsold merchandise can be return for full credit excluding seasonal items. Appropriate for all grade levels.
Partners In Advertising Attn: Dorothy Bryant 10726 Sage Park Houston, TX 77089 Phone: 281-922-7093 Fax: 281-922-6779 Email: Dorothy_bryant@sbcglobal.net	Plus or Minus 10% depending on order.	Will accept purchase orders with a minimum of \$100.00. (NO ORDERS USING FEDERAL FUNDS)	Only this Location	Delivered directly to the school.
Read & Explore Inc. dba Jeremy's Book Service Attn: Sally Jordan 558 El Dorado Blvd. Webster, TX 77598 Phone: 281-488-6940 Fax: 281-461-6002 Email: jeremysbooks@houston.rr.com	Discount varies from 0-30% depending on the quantity purchased.	Will accept purchase orders, no minimum required	Only this Location	Deliver orders to the purchaser at no charge.
Sam's Club Attn: Robin Pradarits 11101 Fuqua Houston, TX 77089 Phone: 713-941-8484 Fax: 713-941-8425	0%	DOES NOT ACCEPT PURCHASE ORDERS / Cash or Check Only	Only this Location	Must have a Sam's Club Membership Card.
School Spirit Supplies Inc. Attn: George Trammell Jr. 1010 Pennsylvania South Houston, TX 77587 Phone: 713-943-2591 Fax: 713-943-1590	0%	Will accept purchase orders with a minimum of \$30.00.	All Locations	
Space City Airbrush Attn: Michael Joe Freeman Jr. 1515-1/2 Jacquelyn Houston, TX 77055 Phone: 713-681-8233 www.spacecityairbrush.com	0%	Will accept purchase orders, no minimum required	Only this Location	
Sweet Dreams Attn: Cheri Tipton 2843 Westside Suite 2, Bldg 1 Pasadena, TX 77502 Phone: 713-944-1455 Fax: 713-944-3133 Email: cheri_tipton53@msn.com	0%	Will accept purchase orders.	Only this Location	
Texas Art Supply Co., Inc. Attn: Jean Santore 2001 Montrose Blvd. Houston, TX 77006 Phone: 713-526-5221 ext. 319 Fax: 713-526-4062 Email: jsantore@texasart.com	20%	Will accept purchase orders with a minimum of \$20.00.	All Locations	
Texas Teacher Supply Inc. Attn: Steve Daigle 2829 S.E. Beltway 8 Pasadena, TX 77503 Phone: 281-998-8484 Fax: 281-998-8686 Email: textchrs1@aol.com	10%	Will accept purchase orders, no minimum required	All Locations	

RECOMMENDED VENDOR(S)	DISCOUNT FROM SHELF PRICE	COMPANY ACCEPT PURCHASE ORDERS/MINIMUM AMOUNT OF PO	STORE LOCATION	OTHER EXCEPTIONS
Thomason Fine Jewelry Attn: Jim Thomason 5016 Fairmont Pkwy Pasadena, TX 77505 Phone: 281-998-3600 Fax: 281-998-1090	0%	Will accept purchase orders.	Only this Location	
Varsity Gold Inc. Attn: Mat Sweet 459 N. Gilbert Rd. Suite B-220 Gilbert, TX 85234 Phone: 800-245-2093 Fax: 866-716-7730 www.varsitygold.com	0%	DOES NOT ACCEPT PURCHASE ORDERS / Cash or Check Only		Local Consultant (832) 434-9453
Walmart #2724 Attn: Patty Romo 1107 South Shaver Pasadena, TX 77506 Phone: 713-534-6660 Fax: 713-534-6679	0%	DOES NOT ACCEPT PURCHASE ORDERS / Cash or Check Only	Only this Location	
Wild Orchid, The Attn: Virginia Mosley 13451 Woodforest Blvd. Houston, TX 77015 Phone: 713-451-3107 Fax: 713-451-2436 www.thewildorchidflorist.com	0%	Will accept purchase orders, no minimum required	Only this Location	All orders must be phoned in or placed in person.

NON-RESPONSIVE VENDORS
Clear Lake Wholesale
Dance Trax
Kaplan Early Learning
Positive Promotions