

RECAP OF Competitive Sealed Proposal  
TROPHIES, AWARDS, & INCENTIVE ITEMS / CATALOG DISCOUNT  
CSP#05-MI-555/ MAY 24, 2005  
Upon Award through May 31, 2006  
Option to Renew for Year 2, 3, and 4

DISCOUNT PRICING FROM CATALOGS & MANUFACTURER'S PRICE LISTS

RECOMMENDED VENDOR(S)	DISCOUNT OFFERED	CATALOG NAME &/OR MANUFACTURER'S PRICE LIST	FREIGHT/ DELIVERY	OTHER INCENTIVES
Aylesco / Cobb & Co. 3616 Fairmont Pkwy Pasadena, TX 77504 Phone: 281-487-2188 Fax: 281-487-3420 Contact: Patti Cobb	30%	Alpha Shirt Co. Alpha Shirt Co 34408 Dun Brooke	PPD	Minimum Order \$100.00
All American Flags & Banners 4508 Merle Drive Austin, TX 78745 Phone: 800-521-7659 Fax: 800-266-7095 Contact: Maurice Larrimore <a href="http://www.allamericanflagsandbanners.com">www.allamericanflagsandbanners.com</a>	0%	Nylon Run Through Single Letter Flags	PPD	Poles, stabilizing lines, and tote bag are included with package. For metallic Gold or Metallic silver fabric, add 10%. All products are 3-year warranty for cleaning and repair
Brady Hull & Associates PO Box 7188 The Woodlands, TX 77387 Phone: 281-367-8087 Fax: 281-292-2037 Contact: Brandy L. Hull <a href="http://www.bradyhull.com">www.bradyhull.com</a>	10%	Quality Promotions Impact Recognition	PPD	
Charco Promotional Products, Inc PO Box 859 Deer Park, TX 77536 Phone: 281-479-1679 Contact: Charlie Waller <a href="http://www.qocharco.com">www.qocharco.com</a>	15-20%		FFA	
Deanan Gourmet Popcorn 601 Toepperwein Road Converse, TX 78109 Phone: 210658-8146 Fax: 210-658-1119 Contact: Barbara Hodge <a href="http://www.deanan.com">www.deanan.com</a>	0%		PPD	2 free packets per order for orders sent via fax or e-mail. 3 free per case for orders placed at convention / show.
Hammond & Stephens (a division of Premier Agendas) PO Box 629 Fremont, NE 68026 Phone: 800-228-9875 Fax: 800-633-0630 Contact: Bonnie Novacek <a href="http://www.hscom.com">www.hscom.com</a>	5%	Hammond & Stephens Achieve & Reward	FFA	
Highsmith Inc W5527 State Road 106 PO Box 800 Fort Atkinson, Wisconsin 53538-0800 Phone: 877-874-0981 Fax: 281-478-6813 Contact: Tom Davis <a href="http://www.highsmith.com">www.highsmith.com</a>	16% In stock by Highsmith  5% From Manufacturer	All Highsmith catalogs All Upstart	FFA	Minimum orders \$25 or more  Reference: Discount #115833
Hodge Badge Co, Inc PO Box 1290	0%	2005 Sports & Rec Awards 2005 Educational	PPD	10% off prepaid orders Nov 1- March 1 <sup>st</sup>

Portsmouth, RI 02837 Phone: 800-556-2440 Fax: 800-292-7377 Contact: Jennifer Rocha <a href="http://www.hodgebadge.com">www.hodgebadge.com</a>		Awards	4% of Subtotal	
Imprint Resources 1100 Grassmere Richardson, TX 75080 Phone: 800-929-2618 Fax: 877-690-4217 Contact: Cissy Holloway <a href="http://www.imprintresources.com">www.imprintresources.com</a>	0-35%	Spectrum 2005 Catalog	PPD	Discounts are determined by the product and Manufacturer.
J. Brandt Co, Inc 2816 W. Lancaster Ave. Ft. Worth, TX 76107 Phone: 817-877-0513 Fax: 827-810-0202 Contact: Alicia Brandt <a href="http://www.jbrandt.com">www.jbrandt.com</a>	0%	J. Brant Co., Inc. Recognition Awards	PPD	
Krause & Vaughn Promotions, Inc PO Box 833430 Richardson, TX 77083-3430 Phone: 972-406-1644 Fax: 972-406-1087 Contact: Barry Krause	0%	All items custom with imprint	PPD	Volume discounts (prices decrease as quantity increases)
Neff Motivation, Inc 645 Pine St P.O. Box 218 Greenville, OH 45331 Phone: 281-631-0068 Fax: 800-544-9030 Contact: Louis Kleeman <a href="http://www.heffco.com">www.heffco.com</a>	5%	Neff Athletic Awards Neff Decals Awards	FFA	Contact sales representative for special discounts or promotional items
Oriental Trading Company PO Box 3446 Omaha, NE 68103 Phone: 800-228-2199 Fax: 800-228-0141 Contact: Bobbi Ortiz <a href="http://www.orientaltrading.com">www.orientaltrading.com</a>	0%	Fun Impressions 60377	PPD 10% of Total	
Paper Direct PO Box 35750 Colorado Springs, CO 80920 Phone: 800-735-5473 Fax: 719-531-2858 Contact: Charlotte Stock <a href="http://www.paperdirect.com">www.paperdirect.com</a>	5%	Paper Direct	PPD	Individual catalogs may offer greater discounts. Discounts cannot be combined. Reference catalog source codes on P.O. to receive discounts or gift offers advertise on catalog. Bid # BID05
Really Good Stuff The Cinema Center Botsford, CT 06404 Phone: 203-261-1920 Fax: 203-268-1796 Contact: Karen Foster <a href="http://www.reallygoodstuff.com">www.reallygoodstuff.com</a>	0%	Primary & Reading Organizer	PPD	
School Specialty W6316 Design Drive Greenville, WI 54942 Phone: 888-388-324 Fax: 888-388-6344 Contact: Jimmie Wilson <a href="http://www.schoolspecialty.com">www.schoolspecialty.com</a>	25% In-stock  10% Furniture & equipment	2005 / 2006 School Specialty	FFA on orders over \$50 after discount  PPD on items with suffix "N"	Orders under \$50 there is a freight charge of \$5.95.

School Spirit Supplies, Inc PO Box 87789 Houston, TX 77287 Phone: 713-943-2591 Fax: 713-943-1590 Contact: Melisse Thurson	0%		FFA	
Sportdecals PO Box 860 Spring Grove, IL 60081-0860 Phone: 800-435-6110 Fax: 800-557-3322 Contact: Lori Vetter	1%	Football, Volleyball, Basketball, Soccer, Baseball, Track/Cross Country, Softball, Fundraising	FFA	Minimum Order \$25.00
Sports Pro Shop 12314 Astoria Blvd Houston, TX 77089 Phone: 281-481-1330 Fax: 281-481-1330 Contact: Destiny Delgado	10%	Alpha	FFA	
Teacher's Discovery 2741 Paldan Drive Auburn Hills, MI 48326 Phone: 800-832-2437 Contact: Donna Hosner	0%	Spring 2005	PPD 7-10 Business days	
The Master Teacher 1 Leadership Ln PO Box 1207 Manhattan, KS 66505 Phone: 800-669-9633 Fax: 800-669-1132 Contact: Desiree Martin <a href="http://www.masterteacher.com">www.masterteacher.com</a>	0%	FFA		
U.S. Toy Company 13201 Arrington Rd. Grandview, MO 64030 Phone: 816-761-5900 Fax: 816-761-9295 <a href="http://www.ustoy.com">www.ustoy.com</a>	5%	US Toy	FFA over \$200	Ref. BID# 8404FT Minimum order of \$25

ESTIMATED ANNUAL EXPENDITURE: **≈ \$120,000.00**

Bids/Proposals were solicited from the following businesses:

4Imprint	Christy Printing	Kingwood Screen Graphics	Rydin Decal
Abbey Press	Cobb & Co (Aylesco)	Koza's Inc	S & S Worldwide
Absolute	Collegiate Cap & Gown	Lacey's Hallmark	Sabrina's Crafts dba Just Be Cuz
Academy Advertising	Contemporary Recognition	Lakeshore Learning	Sanders, C Emblems
Advance Screen Printing	Crestline Co	Lands End Inc	School Mate
Alan, George Co	Deanan Products	Main Street Embroidery	School Specialty
All The Essentials	Digital Detections	Master Teacher, The	School Spirit Supplies
Alpha Shirt Company	Doherty, James A. Inc	Maxwell Medals & Awards	Showcase Awards
Amsterdam Printing	Education People dba Love a Teacher	Maxxstar/Newton	Simplex Grinnell
Apcon	Express Industries	MPrinted.com	Smith Creative
Articulate Threads	Great Events Publishing	Nadel, Jack Inc	Spectrum Corporation
Atlas Pen & Pencil	Groggy Dog Sportswear	Nasa One Trophies	Star Innovative
Avant Garb Embroidery	GSC Printing Service	National Pen Company	Stationary House, The
Award America	Gulf Coast Specialties	Neff Motivation Inc	Success For All Foundation
Awards of Distinction	Gulf Coast Trophies	Oriental Trading	Successories
Awards Unlimited	Hammond & Stephens	Paper Direct	Talken, Earl / Graphics
Balfour	Herff Jones	Partners in Advertising	Teacher's Discovery
Balloon & Novelty	Hodges Badge Co	Pasadena Sporting Goods	Team Connection
Barbara's Balloon Business	Homeroom	PGA International Inc	Texas Marking Products

Basic Printing	Ichi-Ban Trophy	Pin Gallery By S.G.G.	Thomason's Fine Jewelry
Bay City Sportswear	Impressive Ideas	Plank's Printing Service	Top Ten Fundraisers
Bayou City Sports	Imprint Resources	Popular Investment	Toy Depot
Brady Hull & Associates	Industrial Radio	Positive Promotions	Trophy Town USA
Brandt, J. Co.	Infinity Imaging Technologies	Print Central	Tyler Uniforms
Bretco Industries	Innovo Inc	Printing Plus Much Much More	Uniforms Manufacturing
Brown & Bigelow	It's Elementary	Profit Potentials	Upstart
Bureau for At Risk Youth	Jackson, Marvin	Project Promotions	US School Supply
C P B Sales Limited	Jaguar Business Attractions	Promo Looks Inc	US Toys dba Constrtuctive Playthings
Champions Choice	Jones School Supply	Promotional Products	Village Embroidery
Charco Promotional Products	K & V Promotions	Quality Products	Visual Concets
Childcraft Education	Katy Trophies & Awards	R & C Printing	Vutech Display System
Childswork Chilsplay	Kaylors School Supply	Really Good Stuff	Windcraft Inc
Choice Engraving	Kempco Inc	Rhode Island Novelty	

CONTACT PERSON:           KIRK LEWIS  
  DARLA MASSEY